



*Waterboro Association  
of Businesses, Inc.*

## **ANNUAL MEMBERSHIP MEETING MINUTES**

The Annual Membership Meeting of the Waterboro Association of Businesses, Inc. was held on September 28<sup>th</sup>, 2011 at the Ossipee Mountaineers Snowmobile Club at 255 Old Alfred Road, East Waterboro, Maine. Meeting was called to order at 6:15 PM with a dinner to follow catered by Lo 'n' Shells Café.

### **ROLL CALL**

Kerry and Mike DeAngelis, Leo Binette, Sara and Reynold Belanger, Chris Deveau, Lisa Carroll, Tom Hackett, Angela McGarrigle, Marion McAvoy, Bill & Jaye Winkel, Jason Straetz, Jae Freeman, Dan Hancock, Julie Bayley, Victor & Roxie Wright, Larry & MaryAnn Baker, Dawn & Fred Schmidt, Lessard, Peter Sylvester, Bonnie Deveau, David Watson, Lois and Shelley from Lo 'n' Shells Café.

### **PRESIDENT'S MESSAGE**

President, Kerry DeAngelis gave a brief overview of this years activities and presented Vice President Leo Binette with a Certificate of Appreciation for his 5 years of service on the Board of Directors. In the past year we have added 12 new business members bringing our total membership to 74 as of this meeting. We also joined the Maine Tourism Association this past year and raised \$3,500 for WAB for Warmth bringing our 6 year total to close to \$17,000 raised for local fuel assistance as well as \$10,500 paid out in raffle prizes over the last 3 years.

### **ANNUAL ELECTION OF OFFICERS**

Kerry DeAngelis was reelected as President. Jason Straetz was reelected as Treasurer. Sara Belanger was reelected and moved into the Vice President's position and Chris Deveau was elected to be our new Secretary. No other nominations were made. Leo Binette was thanked again for his service.

**APPROVAL OF MINUTES** - Minutes from the July 28, 2011 meeting were motioned and approved.

### **NEW BUSINESS**

#### **1. Treasurer's Annual Report – Jason Straetz (Treasurer)**

Balance as of September 28<sup>th</sup>, \$6,418.77. Outstanding receivables approx \$1800 due mainly from ad sales was billed last month. Annual revenues in general are about \$4,000 which come from dues and Area Guide profits. We spend about \$1,500 in overhead items and have about \$2,500 per year for activities, community events, sponsorships, etc. The association is fiscally sound and has the financial ability to take on more events that will help the business community in the area. The board welcomes ideas for this.

#### **2. New Member Approval – Baker Automotive, Flagwavers, Woodsome's Feeds & Needs, Massabesic Lions Club, Landlocked Lobster Pound,**

Leighton Excavation and Southern Maine Cleaning & Maintenance Assoc.  
All new members motioned and approved. **WELCOME**

3. **Monthly Meeting day/time for upcoming year** – After discussion, it has been decided that we will again hold monthly meetings. These will be held on the 3<sup>rd</sup> Wednesday of each month beginning at 5:30 PM. Location for these meetings will be a rotation of membership businesses. October meeting will be held at the office of Bayley Realty Group.
4. **Annual WAB for Warmth Fundraiser** – WAB has raised close to \$17,000 for local fuel assistance since 2006. There was a discussion regarding how to handle the fundraising this year. In the past we have held a gas pumping event (not in 2010) but because of the economy and price of fuel, we do not feel we should be asking people for money at the gas pumps. For the past 3 years we have done a raffle with large cash prizes but it has gotten less and less successful over the years, again likely due to the economy. It's been hard to get people to sell tickets and buy tickets. It was suggested we do a different structure on the raffle with \$100 ticket prices open to members only? (With a large cash prize). Ideas were also tossed around like having a comedian or show of some kind or a 50/50 raffle. Final plans for this year's fundraiser were tabled for discussion at the October Meeting.

### **OLD BUSINESS**

1. **2011/2012 Area Guide Wrap-up**– Guide is complete and distributed. Overall profit from this year's guide is approximately \$2270. WAB membership increased with 8 new members as a result of ad sales. Since WAB is now a member of the Maine Tourism Association, the logo appears on the cover of the Guide and the Guides are being distributed at the Kittery and Fryeburg Visitor Centers. A special thank you to Kerry for another fabulous Area Guide creation!
2. **WAB Businessperson's Survey** – Tom Ursia, Waterboro's Town Planner, has requested the opportunity to continue our efforts with the completion and distribution of the Business Person's Survey we started in 2009. Data from this survey will be helpful in future planning. It was motioned and approved to pass along the Business Survey to the town planner.

### **REMINDERS**

1. **Next Monthly Meeting** – Wednesday, October 19<sup>th</sup>, 5:30 PM at Bayley Realty, 925 Main Street, Waterboro.
2. **Thanksgiving Senior Luncheon** – Thursday, November 10<sup>th</sup>, at noon at the Ossipee Mountaineers Snowmobile Club on Old Alfred Road. In conjunction with Waterboro Parks & Recreation. Volunteers welcome.

### **ADJOURNMENT**

Motioned for adjournment at 6:40 pm, motion approved. Meeting was followed by dinner. Thank you Lo and Shell's for a fabulous meal!